

 Consultant Resource List	<b>AEI Marketing</b> Mr. Jeff Urell <a href="mailto:jeff@aeimarketing.com">jeff@aeimarketing.com</a> 843.227.0619 USA (Bluffton based)	<b>Almand Consulting LLC</b> Ms. Judy Almand <a href="mailto:jalmand@almandconsulting.com">jalmand@almandconsulting.com</a> 843.810.6881 Beaufort County	<b>Beekman Diversified Consulting</b> Ms. Peggy E. Beekman <a href="mailto:pegbeekman@yahoo.com">pegbeekman@yahoo.com</a> 937.763.3140 Beaufort County
<b>Methodology</b>	Group Facilitation	<input type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
	Interim Leadership	<input type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
	Organizational Consulting	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Speaker	<input type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
	Training	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Other	website design, computer prog, software integration		Executive Mentoring
<b>Governance &amp; Board Structure</b>	Board and Staff Teamwork	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
	Board Composition/Diversity	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Board Development	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Board Retreat Design	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Board Retreat Facilitation	<input type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
	Board Roles & Responsibilities	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Bylaws	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Committee Development	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Conflict Resolution	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Leadership Development	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Organizational Structure	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Policy Development	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Other	Technology		Board Recruitment Techniques/Guidance
<b>Human Resources and Personnel</b>	Benefits Audit	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Diversity	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Executive Coaching	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Executive Search	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	HR Policies and Evaluation	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Job Description Development	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Staff Development	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Staffing Structure/Plan	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Volunteer/Intern Management	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Other:	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Annual Planning	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	
Community Needs Assessment	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	
Management Audit	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	
Measurement	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	


Long & Short Range Planning	 Consultant Resource List	<b>AEI Marketing</b> Mr. Jeff Urell <a href="mailto:jeff@aeimarketing.com">jeff@aeimarketing.com</a> 843.227.0619 USA (Bluffton based)	<b>Almand Consulting LLC</b> Ms. Judy Almand <a href="mailto:jalmand@almandconsulting.com">jalmand@almandconsulting.com</a> 843.810.6881 Beaufort County	<b>Beekman Diversified Consulting</b> Ms. Peggy E. Beekman <a href="mailto:pegbeekman@yahoo.com">pegbeekman@yahoo.com</a> 937.763.3140 Beaufort County
Program				
	Organization Evaluation	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Program Planning	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Strategic Planning	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Other: technology planning and implementation		<input type="radio"/>	<input type="radio"/>
	Evaluation	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Goals & Objectives	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Mission/Vision	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Program Development	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Program Feasibility Study	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Program Outcomes	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Other Technology		<input type="radio"/>	<input type="radio"/>
Fundraising & Resource Development				
	Annual Campaigns	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
	Capital Campaigns	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
	Corporate Donations	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
	Earned Income	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Endowment Building	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Feasibility Studies	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Foundation Relationships	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Fund Development Planning	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Fundraising/Gift Acceptance Policy	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Grassroots Fundraising	<input type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
	Income Planning	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Individual Gift Solicitation	<input type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
	Major Gifts	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Planned Giving	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Proposal Writing and Grantsman:	<input type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
	Special Fundraising Events	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
	Sponsorships	<input type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
	Other Technology		<input type="radio"/>	<input type="radio"/>
	Accounting and Reporting	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Audit	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Budgeting	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Cash Flow Analysis	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>


Financial Management		<b>AEI Marketing</b> Mr. Jeff Urell <a href="mailto:jeff@aeimarketing.com">jeff@aeimarketing.com</a> 843.227.0619 USA (Bluffton based)	<b>Almand Consulting LLC</b> Ms. Judy Almand <a href="mailto:jalmand@almandconsulting.com">jalmand@almandconsulting.com</a> 843.810.6881 Beaufort County	<b>Beekman Diversified Consulting</b> Ms. Peggy E. Beekman <a href="mailto:pegbeekman@yahoo.com">pegbeekman@yahoo.com</a> 937.763.3140 Beaufort County
	Consultant Resource List			
Cost/Benefit Analysis		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Facilities Management		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Financial Policies/Procedures		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Internal Controls		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Investment Management		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Other		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Change in Corporate Status		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Dissolution		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Interim Leadership		<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Joint Project or Collaboration		<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Major Change in Program Directi		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Merger		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Operational Analysis		<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Start-Up		<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Other	Technology		Overall Nonprofit Structure	<input type="radio"/>
Branding/Image Development		<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Communications Audit		<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Crisis Communications		<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Event Planning and Execution		<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
Graphic Design		<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Marketing Planning		<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Photography		<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
PR Planning		<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Social Media Planning		<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Speakers Bureau Development		<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Website Development and Mana		<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Writing / Editing		<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Other	software development		<input type="radio"/>	<input type="radio"/>
Computer Repair and Support		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Data Collection / Analysis		<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Database Design		<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Hardware Consultation		<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
IT Policy Development		<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>


Information Technology	 <b>Consultant Resource List</b>	<b>AEI Marketing</b> Mr. Jeff Urell <a href="mailto:jeff@aeimarketing.com">jeff@aeimarketing.com</a> 843.227.0619 USA (Bluffton based)	<b>Almand Consulting LLC</b> Ms. Judy Almand <a href="mailto:jalmand@almandconsulting.com">jalmand@almandconsulting.com</a> 843.810.6881 Beaufort County	<b>Beekman Diversified Consulting</b> Ms. Peggy E. Beekman <a href="mailto:pegbeekman@yahoo.com">pegbeekman@yahoo.com</a> 937.763.3140 Beaufort County
	Management Information System	●	○	○
	Network Design	●	○	○
	Software Consultation	●	○	○
	Software Training	●	○	○
	Technology Plans	●	○	○
	Other	○	○	○


The information contained in this list has been provided by the consultant and/or the business represented. This consultant list is intended as a resource of information, and in no way is a representation of a referral by the Community Foundation of the Lowcountry. The Community Foundation of the Lowcountry strongly recommends checking references PRIOR to engaging any consultant for work. If you are a consultant, and would like to be included on this list, please contact Cassie Mead [cmead@cf-lowcountry.org](mailto:cmead@cf-lowcountry.org) for inclusion.

Other Expertise				Administration of funded grant programs.
Pricing Structure		\$125 per hour with 20% discount for nonprofits.	I charge by the hour or by the month, depending on the project or length of time they might need me. I give consideration to the nonprofit's resources.	Open to in-place fee schedule, however, I normally charge \$65/hour for grant research, writing, and filing. That fee is negotiable.
References		1. John Kilmer, John Kilmer Fine Interiors 890 William Hilton Parkway, Ste 41 Hilton Head Island, SC 843.785.2227 2. Sheila Larcen, Porterhouse Grill 456 E. Broad Street, Athens, GA 30601 706.369.0990 3. Karen Cragnolin, River Link PO Box 15488 Asheville, NC 28813 828.252.8474	1. Fred Leyda, Director of Beaufort County Human Services Alliance; <a href="mailto:fleyda@uscb.edu">fleyda@uscb.edu</a> 843.521.3152 (w), 843.694.1008 (c) 2. Richard Drake, Executive Director/Founder Under One Roof; <a href="mailto:rdrakeco@aol.com">rdrakeco@aol.com</a> 843.263.1361 3. Steve Curless, Executive Director for HELP of Bft; <a href="mailto:steve@helpofbeaufort.org">steve@helpofbeaufort.org</a> 843.252.2710	1. Betty Bishop (former Mayor & City Manager); <a href="mailto:bettybishop@cinci.rr.com">bettybishop@cinci.rr.com</a> 937.763.1627 2. Ron Coffey, City Manager <a href="mailto:citymanager@greenfieldohio.net">citymanager@greenfieldohio.net</a> 937.981.3500
Nonprofit Clients in Local Area		<b>Currently working with:</b> Santa Elena Foundation, Beaufort History Museum, Church Mouse Thrift, Spina Bifida Association of NENY, Port Royal Sound Foundation, Beaufort Water Festival, First Tee of the Lowcountry, First Shore & others <b>Prior working relationships:</b> Bluffton Jasper VIM, Lowcountry Legal Volunteers, Greater Bluffton Pathways, Friends of the Rivers...(add't available)	<b>Port Royal Sound Foundation</b> Board Building & Training, Strategic Plan, Capital Campaign <b>United Way of the Lowcountry</b> Board Retreat <b>Under One Roof</b> Board Building & Training, Strategic Plan <b>Friends of Hunting Island</b> Board Restructuring, Strategic Planning ...(add't available)	Just moved to Beaufort County, and have been searching for work.

	 Consultant Resource List	<b>Carolina SCORE Chapter 650</b> Mr. Gene Sherman <u><a href="mailto:ehsherman@aol.com">ehsherman@aol.com</a></u> 843.785.7107 Beaufort, Hampton, Jasper, Colleton Co.s	<b>CBO Linx, LLC</b> Mr. Gerald (Jerry) R. Binns <u><a href="mailto:jared99rb@yahoo.com">jared99rb@yahoo.com</a></u> 843.683.2261 National (Hilton Head based)	<b>Denarius Group</b> Mr. Tom Gardo <u><a href="mailto:tomg@denariusgroup.com">tomg@denariusgroup.com</a></u> 843.785.3989 Southeastern USA
<b>Methodology</b>	Group Facilitation	<input type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
	Interim Leadership	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Organizational Consulting	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
	Speaker	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Training	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Other	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<b>Governance &amp; Board Structure</b>	Board and Staff Teamwork	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Board Composition/Diversity	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Board Development	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Board Retreat Design	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Board Retreat Facilitation	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Board Roles & Responsibilities	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Bylaws	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Committee Development	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Conflict Resolution	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Leadership Development	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Organizational Structure	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Policy Development	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Other	<input type="radio"/>	Policy Governance	<input type="radio"/>
	Benefits Audit	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<b>Human Resources and Personnel</b>	Diversity	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Executive Coaching	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Executive Search	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	HR Policies and Evaluation	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Job Description Development	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Staff Development	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Staffing Structure/Plan	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Volunteer/Intern Management	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Other:	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Annual Planning	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Community Needs Assessment	<input type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>	
Management Audit	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	
Measurement	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	

Long & Short Range Planning	 Consultant Resource List	<b>Carolina SCORE Chapter 650</b> Mr. Gene Sherman <u><a href="mailto:ehsherman@aol.com">ehsherman@aol.com</a></u> 843.785.7107 Beaufort, Hampton, Jasper, Colleton Co.s	<b>CBO Linx, LLC</b> Mr. Gerald (Jerry) R. Binns <u><a href="mailto:jared99rb@yahoo.com">jared99rb@yahoo.com</a></u> 843.683.2261 National (Hilton Head based)	<b>Denarius Group</b> Mr. Tom Gardo <u><a href="mailto:tomg@denariusgroup.com">tomg@denariusgroup.com</a></u> 843.785.3989 Southeastern USA
Program				
	Organization Evaluation	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Program Planning	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Strategic Planning	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
	Other:	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Evaluation	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Goals & Objectives	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
	Mission/Vision	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
	Program Development	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
	Program Feasibility Study	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Program Outcomes	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Other	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Fundraising & Resource Development	Annual Campaigns	<input checked="" type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Capital Campaigns	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Corporate Donations	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Earned Income	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Endowment Building	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Feasibility Studies	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Foundation Relationships	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Fund Development Planning	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Fundraising/Gift Acceptance Policy	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Grassroots Fundraising	<input checked="" type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Income Planning	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Individual Gift Solicitation	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Major Gifts	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Planned Giving	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Proposal Writing and Grantsman:	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
	Special Fundraising Events	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Sponsorships	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Other	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Accounting & Reporting	Accounting and Reporting	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Audit	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Budgeting	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Cash Flow Analysis	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>


	 Consultant Resource List	<b>Carolina SCORE Chapter 650</b> Mr. Gene Sherman <u><a href="mailto:ehsherman@aol.com">ehsherman@aol.com</a></u> 843.785.7107 Beaufort, Hampton, Jasper, Colleton Co.s	<b>CBO Linx, LLC</b> Mr. Gerald (Jerry) R. Binns <u><a href="mailto:jared99rb@yahoo.com">jared99rb@yahoo.com</a></u> 843.683.2261 National (Hilton Head based)	<b>Denarius Group</b> Mr. Tom Gardo <u><a href="mailto:tomg@denariusgroup.com">tomg@denariusgroup.com</a></u> 843.785.3989 Southeastern USA
<b>Financial Management</b>	Cost/Benefit Analysis	●	○	○
	Facilities Management	●	○	○
	Financial Policies/Procedures	●	○	○
	Internal Controls	●	○	○
	Investment Management	●	○	○
	Other	○	○	○
<b>Organizational Development</b>	Change in Corporate Status	○	○	○
	Dissolution	○	○	○
	Interim Leadership	○	●	○
	Joint Project or Collaboration	○	●	○
	Major Change in Program Directi	●	○	○
	Merger	●	○	○
	Operational Analysis	●	○	○
	Start-Up	●	●	○
	Other	○	○	○
	Branding/Image Development	●	●	●
<b>Mktg/Communications/PR/Social Media/Events</b>	Communications Audit	○	○	●
	Crisis Communications	○	○	●
	Event Planning and Execution	●	○	●
	Graphic Design	○	○	●
	Marketing Planning	●	○	●
	Photography	○	○	○
	PR Planning	●	○	●
	Social Media Planning	●	○	●
	Speakers Bureau Development	●	○	○
	Website Development and Mana	●	○	●
	Writing / Editing	●	○	●
	Other	○	○	Issues Management
	Computer Repair and Support	○	○	○
Data Collection / Analysis	●	○	○	
Database Design	●	○	○	
Hardware Consultation	●	○	○	
IT Policy Development	●	○	○	


<b>Information Technology</b>	 <b>Carolina SCORE Chapter 650</b> Mr. Gene Sherman <a href="mailto:ehsherman@aol.com">ehsherman@aol.com</a> 843.785.7107 Beaufort, Hampton, Jasper, Colleton Co.s	<b>CBO Linx, LLC</b> Mr. Gerald (Jerry) R. Binns <a href="mailto:jared99rb@yahoo.com">jared99rb@yahoo.com</a> 843.683.2261 National (Hilton Head based)	<b>Denarius Group</b> Mr. Tom Gardo <a href="mailto:tomg@denariusgroup.com">tomg@denariusgroup.com</a> 843.785.3989 Southeastern USA	
	Consultant Resource List	Beaufort, Hampton, Jasper, Colleton Co.s	National (Hilton Head based)	Southeastern USA
	Management Information System	●	○	○
	Network Design	●	○	○
	Software Consultation	●	○	○
	Software Training	●	○	○
	Technology Plans	●	○	○
Other	○	○	○	


The information contained in this list has been provided by the consultant and/or the business represented. This consultant list is intended as a resource of information, and in no way is a representation of a referral by the Community Foundation of the Lowcountry. The Community Foundation of the Lowcountry strongly recommends checking references PRIOR to engaging any consultant for work. If you are a consultant, and would like to be included on this list, please contact Cassie Mead [cmead@cf-lowcountry.org](mailto:cmead@cf-lowcountry.org) for inclusion.

<b>Other Expertise</b>		Our SCORE counselors come from many different industries, large and small companies with expertise in most business functions. We can fit a counselor to almost any specific business need.	CBO Linx Principal has 40 years of experience in the non-profit arena serving as Member and/or Board Chair of local and state-wide organizations, and has served in various organizational capacities ...	As an active public relations and management firm in the Lowcountry since the 1970s we provide in-depth knowledge of the political and media landscape as well or better than any other local firm...
<b>Pricing Structure</b>		We are a non profit organization. Individual counseling is free. We do provide for pay business workshops for groups of clients with specific requirements.	Fees dependent on project type and length of project. Single or One-Time activity requests, such as training workshops and needs assessments, range from \$75-125 per hour. Grants/Smithing involving more than one application and other longer term projects are contracted for 3-12 month periods ranging from \$1200-3000 per month. Fees negotiable.	We typically will assess a project and provide a budget based on the requirements. We have flexible pricing based on hourly rates or monthly retainers. Hourly rates are scaled by the tasks required, and range from \$60 to \$150/hour based on the task. Non profits typically receive discounts.
<b>References</b>		1. Fred Warren, VP Hilton Head Island - Bluffton Chamber 843.341.8373 <a href="mailto:fwarren@hiltonheadisland.org">fwarren@hiltonheadisland.org</a> 2. John Baltzegar, President Stone Works <a href="mailto:john@hiltonheadstone.com">john@hiltonheadstone.com</a> 3. Elizabeth Millen, Pink Magazine 843.842.PINK <a href="mailto:elizabeth@itsallpink.com">elizabeth@itsallpink.com</a>	1. Edwina Hoyle, Executive Director - Memory Matters PO Box 22330 Hilton Head Island, SC 29925 2. Sharon Murphy, Executive Director - McGregor Clinic, Ft. Myers Florida	1. Mary Briggs, President - Hilton Head Symphony Orchestra, 843.842.2055 <a href="mailto:mbriggs@hhso.org">mbriggs@hhso.org</a> 2. Walt Graver, Chairman - Community Vision Hilton Head 843.671.5060 <a href="mailto:oars8cox41@aol.com">oars8cox41@aol.com</a> 3. Norm Galloway, Chairman - St. Luke's Church Capital Campaign, 843.715.0582 <a href="mailto:norm@hhigalloway.com">norm@hhigalloway.com</a>
<b>Nonprofit Clients in Local Area</b>			Memory Matters, Bluffton Jasper VIM Healing Haven Institute, The ACCESS Network, Inc., Beaufort/Jasper/Hampton Comprehensive Health Center, STARS-US, Volunteers in Medicine - Hilton Head, Coastl Empire Mental Health Center	Jasper County Chamber of Commerce, Morris Trust Foundation, Hilton Head Island Economic Development Corp, Hilton Head Symphony Orchestra, Community Vision Hilton Head, Arts Center of Coastal Carolina, Beaufort County Open Land Trust, Hope Haven, St. Luke's Church, Providence Presbyterian Church, Mitcheville Preservation Project, Hospice Care of the Lowcountry, add. avail.



	 Consultant Resource List	<b>Encore Professionals Group</b> Susan Harper, Ph.D. <a href="mailto:info@encoreprofessionalsgroup.com">info@encoreprofessionalsgroup.com</a> 773.725.2750 Beaufort County	<b>ForeSight Communications</b> Ms. Courtney Young <a href="mailto:cyoung@fcllc-online.com">cyoung@fcllc-online.com</a> 803.414.0444 SC, NC, GA, FL	<b>The Garnett Group, Inc.</b> Ms. Dianne Garnett Hopstetter <a href="mailto:dianne@thegarnettgroup.com">dianne@thegarnettgroup.com</a> 407.212.0275 FL and SC
<b>Methodology</b>	Group Facilitation	●	○	○
	Interim Leadership	○	○	○
	Organizational Consulting	●	●	●
	Speaker	●	○	○
	Training	●	●	●
	Other	Business/Operational Consulting	○	○
<b>Governance &amp; Board Structure</b>	Board and Staff Teamwork	●	●	●
	Board Composition/Diversity	●	●	●
	Board Development	●	●	●
	Board Retreat Design	●	●	●
	Board Retreat Facilitation	●	●	●
	Board Roles & Responsibilities	●	●	●
	Bylaws	●	○	●
	Committee Development	●	●	●
	Conflict Resolution	●	●	○
	Leadership Development	●	●	●
	Organizational Structure	●	●	●
	Policy Development	●	○	●
	Other	Business/Operational Consulting	○	○
	<b>Human Resources and Personnel</b>	Benefits Audit	○	○
Diversity		●	●	○
Executive Coaching		●	●	○
Executive Search		○	○	○
HR Policies and Evaluation		●	○	○
Job Description Development		●	●	○
Staff Development		●	●	○
Staffing Structure/Plan		●	●	○
Volunteer/Intern Management		●	●	○
Other:		○	○	○
Annual Planning		○	●	●
Community Needs Assessment	○	●	○	
Management Audit	●	○	●	
Measurement	●	●	○	


Long & Short Range Planning	 Consultant Resource List	<b>Encore Professionals Group</b> Susan Harper, Ph.D. <a href="mailto:info@encoreprofessionalsgroup.com">info@encoreprofessionalsgroup.com</a> 773.725.2750 Beaufort County	<b>ForeSight Communications</b> Ms. Courtney Young <a href="mailto:cyoung@fcllc-online.com">cyoung@fcllc-online.com</a> 803.414.0444 SC, NC, GA, FL	<b>The Garnett Group, Inc.</b> Ms. Dianne Garnett Hopstetter <a href="mailto:dianne@thegarnettgroup.com">dianne@thegarnettgroup.com</a> 407.212.0275 FL and SC
Program				
	Organization Evaluation	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
	Program Planning	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Strategic Planning	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
	Other:	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Evaluation	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Goals & Objectives	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Mission/Vision	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Program Development	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Program Feasibility Study	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Program Outcomes	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Other	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Fundraising & Resource Development				
	Annual Campaigns	<input type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
	Capital Campaigns	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Corporate Donations	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Earned Income	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Endowment Building	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Feasibility Studies	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Foundation Relationships	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Fund Development Planning	<input type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
	Fundraising/Gift Acceptance Policy	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Grassroots Fundraising	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Income Planning	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Individual Gift Solicitation	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Major Gifts	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Planned Giving	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Proposal Writing and Grantsman:	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Special Fundraising Events	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Sponsorships	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Other	Fundraising Strategy Development	<input type="radio"/>	<input type="radio"/>
	Accounting and Reporting	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Audit	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Budgeting	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Cash Flow Analysis	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>


Financial Management	 COMMUNITY FOUNDATION OF THE LOWCOUNTRY Consultant Resource List	Encore Professionals Group	ForeSight Communications	The Garnett Group, Inc.
		Susan Harper, Ph.D. <a href="mailto:info@encoreprofessionalsgroup.com">info@encoreprofessionalsgroup.com</a> 773.725.2750 Beaufort County	Ms. Courtney Young <a href="mailto:cyoung@fcllc-online.com">cyoung@fcllc-online.com</a> 803.414.0444 SC, NC, GA, FL	Ms. Dianne Garnett Hopstetter <a href="mailto:dianne@thegarnettgroup.com">dianne@thegarnettgroup.com</a> 407.212.0275 FL and SC
Cost/Benefit Analysis		<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Facilities Management		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Financial Policies/Procedures		<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Internal Controls		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Investment Management		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Other		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Change in Corporate Status		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Dissolution		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Interim Leadership		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Joint Project or Collaboration		<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Major Change in Program Direction		<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Merger		<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Operational Analysis		<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Start-Up		<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Other		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Branding/Image Development		<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Communications Audit		<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Crisis Communications		<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Event Planning and Execution		<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Graphic Design		<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Marketing Planning		<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Photography		<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
PR Planning		<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Social Media Planning		<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Speakers Bureau Development		<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Website Development and Management		<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Writing / Editing		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Other	Marketing and Media Strategy		<input type="radio"/>	<input type="radio"/>
Computer Repair and Support		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Data Collection / Analysis		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Database Design		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Hardware Consultation		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
IT Policy Development		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>


Information Technology	 <b>Encore Professionals Group</b> Susan Harper, Ph.D. <a href="mailto:info@encoreprofessionalsgroup.com">info@encoreprofessionalsgroup.com</a> 773.725.2750 Beaufort County	<b>ForeSight Communications</b> Ms. Courtney Young <a href="mailto:cyoung@fcllc-online.com">cyoung@fcllc-online.com</a> 803.414.0444 SC, NC, GA, FL	<b>The Garnett Group, Inc.</b> Ms. Dianne Garnett Hopstetter <a href="mailto:dianne@thegarnettgroup.com">dianne@thegarnettgroup.com</a> 407.212.0275 FL and SC	
	Consultant Resource List	Beaufort County	SC, NC, GA, FL	FL and SC
	Management Information System	○	○	○
	Network Design	○	○	○
	Software Consultation	○	○	○
	Software Training	○	○	○
	Technology Plans	○	○	○
Other	○	○	○	


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Other Expertise		EPG has over 20 consultants with various backgrounds in business strategy, operations, financial management, nonprofit management, human resources, organizational development, marketing...		
Pricing Structure		Our consultants are volunteers donating approximately 8-10 hours per week for 3 months to nonprofit projects. We charge a \$500 administrative fee for a 3-month project. Each volunteer donates approximately 60-80 hours per project, typically there are 3 project team members.	Our services are priced either by monthly retainer or project.	The Garnett Group works on a project basis or on an hourly/per day basis.
References		1. Chris Protz, Exec. Director - Boys & Girls Club of the Lowcountry, 843.379.5430 <a href="mailto:cprotz@bgclowcountry.org">cprotz@bgclowcountry.org</a> 2. Karen Goldren, Chair - Boys & Girls Club of the Lowcountry 843.683.8308 <a href="mailto:karen@karengoldenrealty.com">karen@karengoldenrealty.com</a> 3. Jean Heyduck, Former Exec. Dir. - Literacy Center <a href="mailto:jeanheyduck@gmail.com">jeanheyduck@gmail.com</a>	1. Shennice Cleckly 803.331.8460 <a href="mailto:shennice.cleckly@gmail.com">shennice.cleckly@gmail.com</a> 2. Charles Young 843.683.0489 <a href="mailto:charles.young412@aol.com">charles.young412@aol.com</a> 3. Tena Walker 803.318.0018 <a href="mailto:sittonwalker2002@yahoo.com">sittonwalker2002@yahoo.com</a>	1. Trish Heichel 843.384.0640 <a href="mailto:trilar3@aol.com">trilar3@aol.com</a> 2. General Art Brown 843.301.1558 <a href="mailto:aebjr1953@gmail.com">aebjr1953@gmail.com</a> 3. Emily Furlong 407.975.6414 <a href="mailto:efurlong@rollins.edu">efurlong@rollins.edu</a>
Nonprofit Clients in Local Area		Boys & Girls Clubs (all 5), God's Goods Thrift Store, Literacy Volunteers of the Lowcountry, CODA, Heroes on Horseback, Don Ryan Innovation Center	Hilton Head Island Gullah Celebration, LPGA-USGA Girls Golf Program in Hampton County, Daufuskie Endangered Places Program	

	 Consultant Resource List	<b>A. Haaker Consultant, Inc.</b> Louise K. Haaker, Arthur Haaker <u><a href="mailto:louise@hargray.com">louise@hargray.com</a></u> 843.705.1942 Beaufort, Jasper, Hampton, Colleton	<b>Evrconnect</b> Mr. Peter Hart <u><a href="mailto:peter@evrconnect.com">peter@evrconnect.com</a></u> 317.385.4313 None Listed	<b>Deborah Johnson</b> Ms. Deborah Johnson <u><a href="mailto:djohnson@islc.net">djohnson@islc.net</a></u> 843.592.5546 SC & GA
<b>Methodology</b>	Group Facilitation	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Interim Leadership	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Organizational Consulting	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Speaker	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Training	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Other	Grants: identifying funding source, applying	Software/technology & marketing svcs	<input type="radio"/>
<b>Governance &amp; Board Structure</b>	Board and Staff Teamwork	<input checked="" type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Board Composition/Diversity	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Board Development	<input checked="" type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Board Retreat Design	<input checked="" type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Board Retreat Facilitation	<input checked="" type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Board Roles & Responsibilities	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Bylaws	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Committee Development	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Conflict Resolution	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Leadership Development	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Organizational Structure	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Policy Development	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Other	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	<b>Human Resources and Personnel</b>	Benefits Audit	<input type="radio"/>	<input type="radio"/>
Diversity		<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Executive Coaching		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Executive Search		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
HR Policies and Evaluation		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Job Description Development		<input checked="" type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
Staff Development		<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
Staffing Structure/Plan		<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
Volunteer/Intern Management		<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Other:		<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Annual Planning	<input checked="" type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Community Needs Assessment	<input checked="" type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Management Audit	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Measurement	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>

Long & Short Range Planning	 Consultant Resource List	<b>A. Haaker Consultant, Inc.</b> Louise K. Haaker, Arthur Haaker <u><a href="mailto:louise@hargray.com">louise@hargray.com</a></u> 843.705.1942 Beaufort, Jasper, Hampton, Colleton	<b>Evrconnect</b> Mr. Peter Hart <u><a href="mailto:peter@evrconnect.com">peter@evrconnect.com</a></u> 317.385.4313 None Listed	<b>Deborah Johnson</b> Ms. Deborah Johnson <u><a href="mailto:djohnson@islc.net">djohnson@islc.net</a></u> 843.592.5546 SC & GA
Program				
Fundraising & Resource Development				


	 Consultant Resource List	<b>A. Haaker Consultant, Inc.</b> Louise K. Haaker, Arthur Haaker <u><a href="mailto:louise@hargray.com">louise@hargray.com</a></u> 843.705.1942 Beaufort, Jasper, Hampton, Colleton	<b>Evrconnect</b> Mr. Peter Hart <u><a href="mailto:peter@evrconnect.com">peter@evrconnect.com</a></u> 317.385.4313 None Listed	<b>Deborah Johnson</b> Ms. Deborah Johnson <u><a href="mailto:djohnson@islc.net">djohnson@islc.net</a></u> 843.592.5546 SC & GA
Financial Management	Cost/Benefit Analysis	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Facilities Management	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Financial Policies/Procedures	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Internal Controls	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Investment Management	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Other	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Organizational Development	Change in Corporate Status	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Dissolution	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Interim Leadership	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Joint Project or Collaboration	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Major Change in Program Directi	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Merger	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Operational Analysis	<input checked="" type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Start-Up	<input checked="" type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Other	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Branding/Image Development	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Mktg/Communications/PR/Social Media/Events	Communications Audit	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Crisis Communications	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Event Planning and Execution	<input checked="" type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Graphic Design	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Marketing Planning	<input type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
	Photography	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	PR Planning	<input type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
	Social Media Planning	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Speakers Bureau Development	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Website Development and Mana	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Writing / Editing	<input checked="" type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Other	<input type="radio"/>	Software for fundraising, donor/vol. mgmt.	<input type="radio"/>
	Computer Repair and Support	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Data Collection / Analysis	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	
Database Design	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	
Hardware Consultation	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	
IT Policy Development	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	


<b>Information Technology</b>	 <b>Consultant Resource List</b>	<b>A. Haaker Consultant, Inc.</b> Louise K. Haaker, Arthur Haaker <a href="mailto:louise@hargray.com">louise@hargray.com</a> 843.705.1942 Beaufort, Jasper, Hampton, Colleton	<b>Evrconnect</b> Mr. Peter Hart <a href="mailto:peter@evrconnect.com">peter@evrconnect.com</a> 317.385.4313 None Listed	<b>Deborah Johnson</b> Ms. Deborah Johnson <a href="mailto:djohnson@islc.net">djohnson@islc.net</a> 843.592.5546 SC & GA
	Management Information System	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Network Design	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Software Consultation	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Software Training	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Technology Plans	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Other	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>


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<b>Other Expertise</b>	As a former city manager, I have a keen understanding of funding, expenses, inventory control of equipment, team building and interacting with leaders of the community, as well as...		
<b>Pricing Structure</b>	My fee is an hourly rate in accordance with professional approach of the national grant writer association.	Starts at \$50/mo. We structure our pricing so that any size non-profit can use our state-of-the-art software. We save non-profits time and money.	Hourly rate (\$85); Flat Rate per project; Not to-exceed rate for clear scope of work; includes most expense. Travel time billed at 25%-50%.
<b>References</b>	1. Jan Smith, Former Dir. - The Children's Center, 843.816.0728 <a href="mailto:jsmithedutrainier@gmail.com">jsmithedutrainier@gmail.com</a> 2. Rich North, Director - My Father's House <a href="mailto:jnorth37@gmail.com">jnorth37@gmail.com</a> 3. Chief John Thompson, Bluffton Township Fire District, 843.757.2800 <a href="mailto:thompson@btfcd.com">thompson@btfcd.com</a> <u>Additional available</u>	1. Tina McCoy 843.681.8413 <a href="mailto:tina.mccoy@pephhi.org">tina.mccoy@pephhi.org</a> 2. Rebecca Buxton 317.550.5648 <a href="mailto:rebecca@indianaparkinson.org">rebecca@indianaparkinson.org</a> 3. Treva Burgess 317.639.6106 ext 205 <a href="mailto:tburgess@maryrigg.org">tburgess@maryrigg.org</a>	1. Cindy Baysden, Beaufort County Open Land Trust, 843.521.2175 <a href="mailto:cindy@openlandtrust.com">cindy@openlandtrust.com</a> 2. Fred Leyda, Beaufort County Human Services Alliance, 843.521.3152 <a href="mailto:fleyda@uscb.edu">fleyda@uscb.edu</a>
<b>Nonprofit Clients in Local Area</b>	My Father's House, Bluffton Township Fire District, BSBI Synagogue, Programs for Exceptional People, Jazz Lovers of the Lowcountry	Programs for Exception People *we just started getting the word out in this area.	Beaufort County Planning Department - Fort Fremont Project; Beaufort County Open Land Trust; Beaufort Three-Century Project; City of Beaufort; Lowcountry Affordable Housing Coalition; Friends of Garden's Corner; Santa Elena Foundation; Town of Bluffton (15 years of consulting work in the Lowcountry; did not do consulting work from mid-2011 to mid-2014 due to family health matter).



	 Consultant Resource List	<b>Larry Landry</b> Mr. Larry Landry <u>llandry11@cox.net</u> 602.549.1500 US (Hilton Head based)	<b>MGI Fund Raising Consulting, Inc.</b> John A. Martin, Pamela Carpiotti <u>martinmgi@cs.com</u> 843.422.1212 National (SE serviced from SC)	<b>Jackie Rosswurm</b> Dr. Jackie Rosswurm <u>jmr2hhi@gmail.com</u> 843.415.2331 Lowcountry of SC	
<b>Methodology</b>	Group Facilitation	●	●	●	
	Interim Leadership	●	●	●	
	Organizational Consulting	●	●	●	
	Speaker	●	●	●	
	Training	○	●	●	
	Other	Spirited and fun team bldg & organization		○	○
<b>Governance &amp; Board Structure</b>	Board and Staff Teamwork	●	●	●	
	Board Composition/Diversity	○	●	○	
	Board Development	●	●	○	
	Board Retreat Design	●	●	●	
	Board Retreat Facilitation	●	●	●	
	Board Roles & Responsibilities	●	●	●	
	Bylaws	○	●	●	
	Committee Development	●	●	●	
	Conflict Resolution	●	●	○	
	Leadership Development	●	●	●	
	Organizational Structure	●	●	●	
	Policy Development	●	●	●	
	Other	○	○	○	
	<b>Human Resources and Personnel</b>	Benefits Audit	○	○	○
Diversity		○	○	○	
Executive Coaching		●	●	●	
Executive Search		○	○	●	
HR Policies and Evaluation		○	○	●	
Job Description Development		○	●	●	
Staff Development		●	●	●	
Staffing Structure/Plan		●	●	●	
Volunteer/Intern Management		○	●	○	
Other:		HR Chairman for 3 yrs for 3B+ nonprofit		○	○
Annual Planning		●	○	●	
Community Needs Assessment	●	○	○		
Management Audit	○	○	○		
Measurement	○	○	○		


Long & Short Range Planning	 Consultant Resource List	<b>Larry Landry</b> Mr. Larry Landry <u>llandry11@cox.net</u> 602.549.1500 US (Hilton Head based)	<b>MGI Fund Raising Consulting, Inc.</b> John A. Martin, Pamela Carpiotti <u>martinmgi@cs.com</u> 843.422.1212 National (SE serviced from SC)	<b>Jackie Rosswurm</b> Dr. Jackie Rosswurm <u>jmr2hhi@gmail.com</u> 843.415.2331 Lowcountry of SC
Program				
	Organization Evaluation	<input checked="" type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Program Planning	<input checked="" type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Strategic Planning	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
	Other:			
		Detailed action planning	<input type="radio"/>	<input type="radio"/>
	Evaluation	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Goals & Objectives	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Mission/Vision	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Program Development	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Program Feasibility Study	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Program Outcomes	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Other	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Fundraising & Resource Development				
	Annual Campaigns	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Capital Campaigns	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Corporate Donations	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Earned Income	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Endowment Building	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Feasibility Studies	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Foundation Relationships	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Fund Development Planning	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Fundraising/Gift Acceptance Policy	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Grassroots Fundraising	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Income Planning	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Individual Gift Solicitation	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Major Gifts	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Planned Giving	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Proposal Writing and Grantsman:	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Special Fundraising Events	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Sponsorships	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Other	<input type="radio"/>	Development Audits and Planning	<input type="radio"/>
	Accounting and Reporting	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Audit	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Budgeting	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Cash Flow Analysis	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>


Financial Management		<b>Larry Landry</b> Mr. Larry Landry <a href="mailto:lrandry11@cox.net">lrandry11@cox.net</a> 602.549.1500 US (Hilton Head based)	<b>MGI Fund Raising Consulting, Inc.</b> John A. Martin, Pamela Carpiotti <a href="mailto:martinmgi@cs.com">martinmgi@cs.com</a> 843.422.1212 National (SE serviced from SC)	<b>Jackie Rosswurm</b> Dr. Jackie Rosswurm <a href="mailto:jmr2hhi@gmail.com">jmr2hhi@gmail.com</a> 843.415.2331 Lowcountry of SC
	Consultant Resource List			
Cost/Benefit Analysis	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Facilities Management	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Financial Policies/Procedures	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Internal Controls	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Investment Management	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Other	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Change in Corporate Status	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Dissolution	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Interim Leadership	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
Joint Project or Collaboration	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
Major Change in Program Directi	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Merger	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Operational Analysis	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Start-Up	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
Other	<input type="radio"/>	Advancement/Development Org Develop.		<input type="radio"/>
Branding/Image Development	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Communications Audit	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Crisis Communications	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Event Planning and Execution	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Graphic Design	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Marketing Planning	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Photography	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
PR Planning	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Social Media Planning	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Speakers Bureau Development	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Website Development and Mana	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Writing / Editing	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Other	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Computer Repair and Support	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Data Collection / Analysis	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Database Design	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Hardware Consultation	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
IT Policy Development	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>


<b>Information Technology</b>	 <b>Consultant Resource List</b>	<b>Larry Landry</b> Mr. Larry Landry <a href="mailto:llandry11@cox.net">llandry11@cox.net</a> 602.549.1500 US (Hilton Head based)	<b>MGI Fund Raising Consulting, Inc.</b> John A. Martin, Pamela Carpiotti <a href="mailto:martinmgi@cs.com">martinmgi@cs.com</a> 843.422.1212 National (SE serviced from SC)	<b>Jackie Rosswurm</b> Dr. Jackie Rosswurm <a href="mailto:jmr2hhi@gmail.com">jmr2hhi@gmail.com</a> 843.415.2331 Lowcountry of SC
	Management Information System	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Network Design	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Software Consultation	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
	Software Training	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Technology Plans	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Other	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>


The information contained in this list has been provided by the consultant and/or the business represented. This consultant list is intended as a resource of information, and in no way is a representation of a referral by the Community Foundation of the Lowcountry. The Community Foundation of the Lowcountry strongly recommends checking references PRIOR to engaging any consultant for work. If you are a consultant, and would like to be included on this list, please contact Cassie Mead [cmead@cf-lowcountry.org](mailto:cmead@cf-lowcountry.org) for inclusion.

<b>Other Expertise</b>		Issues management. Framing messages tailored to specific audiences. Able to assess organization's assets available for sustainability and growth. Able to analyze internal capacity for change and growth...	Research and Data Base Screening Services. MGI offers a comprehensive suite of data-driven solutions for identifying prospects and securing gifts. Since 1981, MGI has continually developed and refined its ...	
<b>Pricing Structure</b>		Current pro bono or fees donated back to a nonprofit or foundation. Used to charge nonprofits and governments \$2500 a day or \$350 an hour. For profits paid more.	MGI charges a prearranged fixed fee for campaign consulting and campaign management, as does every other reputable fund-raising consulting firm. We do not calculate our fee as a percentage of goal or funds raised. All study plans and audits are contracted on a fixed fee dependent on the complexity and staff requirements necessary for completion	Fees are based on scope of project. Fees will be completely disclosed and agreed upon prior to any work beginning.
<b>References</b>		1. Luz Samina, retire CEO of Valle del Sol 602.621.3830 <a href="mailto:luzsarmina@yahoo.com">luzsarmina@yahoo.com</a> 2. Kathleen Becker, former Partner and COO of Landry-Creedon Assoc, 602.538.5872 <a href="mailto:kbecker@cox.net">kbecker@cox.net</a>	1. Steve Marbut, Chair - Hilton Head Preparatory School, 912.441.5500 2. Carolyn Cherwon, Chair - Family Promise of Beaufort County, 843.815.4211 3. Katie Perry, VP Development, Knute Nelson, 320.763.1153 Additional available	1. Trish Heichel 843.384.0640 <a href="mailto:trilar3@aol.com">trilar3@aol.com</a> 2. Bill Evans 843.301.6858 <a href="mailto:melhhi@hotmail.com">melhhi@hotmail.com</a>
<b>Nonprofit Clients in Local Area</b>		Just moved here. Have started pro bono involvement with two organizations.	Family Promise, Hilton Head Island Preparatory School, Boys & Girls Clubs of Hilton Head Island	

	 Consultant Resource List	<b>Sinclair Loeffler Communications</b> Ms. Christine Loeffler <u><a href="mailto:csl@sinclairloeffler.com">csl@sinclairloeffler.com</a></u> 704.609.6894 Southeastern US	<b>Triad Design Group</b> Christina Laios, Rob Lembo <u><a href="mailto:fanmail@triaddesign.com">fanmail@triaddesign.com</a></u> 843.706.3320 National (Bluffton based)	<b>World Design Marketing</b> Mr. Wayne Johnson <u><a href="mailto:wayne@wdm1.com">wayne@wdm1.com</a></u> 843.686.2228 National (Hilton Head based)	
<b>Methodology</b>	Group Facilitation	●	○	●	
	Interim Leadership	●	○	○	
	Organizational Consulting	●	○	●	
	Speaker	●	○	●	
	Training	●	○	○	
<b>Governance &amp; Board Structure</b>	Other	Branding	○	○	
	Board and Staff Teamwork	●	○	○	
	Board Composition/Diversity	○	○	○	
	Board Development	●	○	○	
	Board Retreat Design	●	○	○	
	Board Retreat Facilitation	●	○	○	
	Board Roles & Responsibilities	●	○	○	
	Bylaws	○	○	○	
	Committee Development	○	○	○	
	Conflict Resolution	●	○	○	
	Leadership Development	●	○	○	
	Organizational Structure	●	○	○	
	Policy Development	○	○	○	
	Other	○	○	○	
	<b>Human Resources and Personnel</b>	Benefits Audit	○	○	○
		Diversity	○	○	○
		Executive Coaching	●	○	○
Executive Search		○	○	○	
HR Policies and Evaluation		○	○	○	
Job Description Development		●	○	○	
Staff Development		●	○	○	
Staffing Structure/Plan		○	○	○	
Volunteer/Intern Management		○	○	○	
Other:		HR Communications	○	○	
	Annual Planning	○	○	○	
	Community Needs Assessment	●	○	○	
	Management Audit	○	○	○	
	Measurement	○	○	○	

Long & Short Range Planning		<b>Sinclair Loeffler Communications</b>	<b>Triad Design Group</b>	<b>World Design Marketing</b>
	Consultant Resource List	Ms. Christine Loeffler <a href="mailto:csl@sinclairloeffler.com">csl@sinclairloeffler.com</a> 704.609.6894 Southeastern US	Christina Laios, Rob Lembo <a href="mailto:fanmail@triaddesign.com">fanmail@triaddesign.com</a> 843.706.3320 National (Bluffton based)	Mr. Wayne Johnson <a href="mailto:wayne@wdm1.com">wayne@wdm1.com</a> 843.686.2228 National (Hilton Head based)
Program	Organization Evaluation	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Program Planning	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Strategic Planning	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Other:	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Evaluation	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Goals & Objectives	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Mission/Vision	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Program Development	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Program Feasibility Study	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Program Outcomes	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Other	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Fundraising & Resource Development	Annual Campaigns	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Capital Campaigns	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Corporate Donations	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
	Earned Income	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Endowment Building	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Feasibility Studies	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Foundation Relationships	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Fund Development Planning	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Fundraising/Gift Acceptance Policy	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Grassroots Fundraising	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Income Planning	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Individual Gift Solicitation	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Major Gifts	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Planned Giving	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Proposal Writing and Grantsman:	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Special Fundraising Events	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Sponsorships	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Other	Others would say I'm competent; not area of expertise	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Accounting and Reporting	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Audit	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Budgeting	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Cash Flow Analysis	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Financial Management		<b>Sinclair Loeffler Communications</b>	<b>Triad Design Group</b>	<b>World Design Marketing</b>
	Consultant Resource List	Ms. Christine Loeffler <a href="mailto:csl@sinclairloeffler.com">csl@sinclairloeffler.com</a> 704.609.6894 Southeastern US	Christina Laios, Rob Lembo <a href="mailto:fanmail@triaddesign.com">fanmail@triaddesign.com</a> 843.706.3320 National (Bluffton based)	Mr. Wayne Johnson <a href="mailto:wayne@wdm1.com">wayne@wdm1.com</a> 843.686.2228 National (Hilton Head based)
Cost/Benefit Analysis	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Facilities Management	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Financial Policies/Procedures	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Internal Controls	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Investment Management	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Other	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Change in Corporate Status	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Dissolution	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Interim Leadership	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Joint Project or Collaboration	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Major Change in Program Directi	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Merger	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Operational Analysis	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Start-Up	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Other	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Branding/Image Development	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
Communications Audit	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
Crisis Communications	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Event Planning and Execution	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
Graphic Design	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
Marketing Planning	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
Photography	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
PR Planning	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
Social Media Planning	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
Speakers Bureau Development	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
Website Development and Mana	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
Writing / Editing	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
Other	Strategic Communication Development	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Computer Repair and Support	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Data Collection / Analysis	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Database Design	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Hardware Consultation	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
IT Policy Development	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Information Technology	 <b>Consultant Resource List</b>	<b>Sinclair Loeffler Communications</b> Ms. Christine Loeffler <a href="mailto:csl@sinclairloeffler.com">csl@sinclairloeffler.com</a> 704.609.6894 Southeastern US	<b>Triad Design Group</b> Christina Laios, Rob Lembo <a href="mailto:fanmail@triaddesign.com">fanmail@triaddesign.com</a> 843.706.3320 National (Bluffton based)	<b>World Design Marketing</b> Mr. Wayne Johnson <a href="mailto:wayne@wdm1.com">wayne@wdm1.com</a> 843.686.2228 National (Hilton Head based)
	Management Information System	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Network Design	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Software Consultation	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Software Training	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Technology Plans	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
	Other	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

The information contained in this list has been provided by the consultant and/or the business represented. This consultant list is intended as a resource of information, and in no way is a representation of a referral by the Community Foundation of the Lowcountry. The Community Foundation of the Lowcountry strongly recommends checking references PRIOR to engaging any consultant for work. If you are a consultant, and would like to be included on this list, please contact Cassie Mead [cmead@cf-lowcountry.org](mailto:cmead@cf-lowcountry.org) for inclusion.

Other Expertise		I am a trained graphic facilitator.		
Pricing Structure		My normal fee is \$175 per hour, and \$1800 per day when I have to travel outside the area. Depending on the project and size, I would adjust up to 50% discount for nonprofit consulting through CFLC.	Projects are billed on per-project basis. This is determined by estimating the number of hours to complete each project, and multiplied by a discounted hourly rate for nonprofits.	We are a fee based agency. We provide special pricing considerations for Non-Profit Organizations. All projects are estimated in advance and billed to the estimate.
References		1. Lili Coleman 843.757.8000 2. Tony Schlegel 843.815.3011 3. Wendy Schlegel 843.304.3131 Additional available	1. Paul Smith, Hilton Head Island Celebrity Golf Tournament <a href="mailto:psmitt@hargray.com">psmitt@hargray.com</a> 2. Dodi Esenbach, Literacy Volunteers of the Lowcountry, 843.815.6616 <a href="mailto:daeschenbach1@lowcountryliteracy.org">daeschenbach1@lowcountryliteracy.org</a>	1. Nancy Weber 843.525.8226 <a href="mailto:nweber@tcl.edu">nweber@tcl.edu</a> 2. Carolyn Vanagel 843.785.7469 <a href="mailto:cvanagel@hhiconcours.com">cvanagel@hhiconcours.com</a>
Nonprofit Clients in Local Area		Literacy Volunteers of the Lowcountry, Palmetto Animal League, Bluffton Self Help, Belfair Plantation	Literacy Volunteers of the Lowcountry, Hospice Care of the Lowcountry, Hilton Head Island Celebrity Golf Tournament, Island Recreation Association, Italian-American Club of Hilton Head, The Children's Center David L. Carmines Foundation, United Way	Beaufort County School District, Beaufort Regional Chamber of Commerce, Children's Miracle Network, Coastal Workforce Service (Savannah), Community Foundation of the Lowcountry, Hilton Head Island/Bluffton Chamber of Commerce, Hilton Head Island Institute, Hilton Head Island Motoring Festival & Concours d'Elegance, Inter-America Missions, Legal Volunteers of the Lowcountry, Mitchelville Preservation ...